

from January 01 to February 6, 2005 were. Mr. Garcia said that roughly Php 18M+ are the total sales. Mr. J. Lu said that the collectibles exceed the total amount of freight entered. Mr. Garcia said that some of the shippers have their own "special rates". He also said that for the period of January 1-31, total freight amounted to Php 14M+ while the total collections is Php 14,492,118.56. For February 1-6, total freight amounted to Php 3,954,997.95 while the total collection is Php 3,144,236.31. Mr. J. Lu said that maybe this is the reason why the total receivable is not moving. Mrs. Hipolito asked the body as to what she should do regarding the POWER EXPRESS, who still have checks but are not shipping anymore. Mr. FNT Sr. advised her to wait for the maturity of the checks before allowing the said shipper to ship his cargoes through ASL Inc. Moreover, he said that it very pertinent that we clear the accounts first before anything else.

10.] Mrs. Antonia Tan advised Mrs. Hipolito to look for an Accountant or probably an accounting graduate who can be trusted in order to help her with her work as well as in preparation for her maternity leave starting July 1.

11.] Ms. Precy Alvarez informed Mr. J. Lu regarding the DSL application for Main Office, Veterans in preparation for the transfer of the Boulevard computer personnel. Mr. J. Lu told her to clarify as to the actual schedule of transfer to be able to inform the PLDT regarding the request and the cut-off of the DSL's.

12.] Mrs. Eloisa Castro asked Mr. John Lu regarding the schedule of pick-up of the collection lists and manifests. She also said that if possible, a logbook should be provided for every vessel as to who will serve or retrieve the manifests. Mr. J. Lu said in addition, that the turn-over of manifests should be done to the correct person, as well as the declaration of the "right amount" written outside the envelopes. The receiving of the manifests & money should always be prioritized by the giver and the receiver.

13.] Mr. Clyde Sasil asked Mr. FNT Sr. if the usage of the Blue Guards at Boulevard will push thru. He also asked if the CAFGUs will be removed from the C.Y. Mr. FNT Sr. replied yes and that the Blue Guards should be utilized and so with the other C.Y. (at Camins). He in turn asked Mr. Sasil as to what happened with the blue pick-up that he asked him to evaluate. Mr. Sasil replied that he already gave the requisition for parts to Mrs. Castro. Mrs. Castro said that the body of the vehicle is already deteriorating; it will be useless if only the radiator and the injection pump will be changed. Mr. Sasil insisted that the body is still ok. Mr. FNT Sr. said that he should check first before he will answer him next time.

14.] Mr. FNT Sr. informed the body that there will be a re-organization of the personnel on February 16, 2005. He also said that he is trying to call Mae to ask her if she is still interested in working again for the company. As what he has observed, the company needs additional people. He also instructed yours truly to stop giving the minutes of the meetings to be held after February 16 to Sir Alex.

There being no other matter to be discussed, the meeting was adjourned at around 7:40 pm.

Recorded by:
Rizamay Sta. Teresa

Noted by:
Mr. Feliciano N. Tan Sr.
President/Presiding Officer

17.] CHRISTMAS PARTY

The suggested date for the party is on December 23, 2004. The body decided not to hire live bands anymore. Mr. F. Tan Sr. suggested that we should invite Ms. Mae. The body decided that we will solicit from the following officers:

- a.] Mr. & Mrs. F. Tan Sr.
- b.] Lake Spring c/o Mr. F. Tan Jr.
- c.] Mr. Alexander Tan

As suggested by Ma'am Abeth, we will invite Mr. Alexander Tan to the party.

There being no other matter to discuss, the meeting was adjourned at 7:15 pm.

Recorded by:
Rizamay Sta. Teresa

Noted by:
Mr. Feliciano N. Tan Sr.
President/Presiding Officer

Taken from Minutes of the Meeting held on Dec. 11, 2004

	October 16, 2004	December 11, 2004	January 08, 2005	OCT. 16 to JAN. 08
	RCBLE 1064	RCBLE 1182	1204	3 Months Period
OFFICE	40,302,745.27	35,139,233.48	46,003,483.22	
Zamboanga 2004	15,647,977.83	10,085,893.03	14,813,247.60	
2003	746,396.68	730,761.10	730,761.10	<<< COLLECTED 15,635.58 ONLY.
1993-2002	1,089,946.56	1,089,946.56	1,089,946.56	<<< not a single centavo collected
Manila 2004	3,536,826.51	5,156,085.44	8,254,279.18	
2003	485,787.99	485,787.99	485,787.99	<<< NOT A SINGLE CENTAVO COLLECTED
2001-2002	457,677.04	457,677.04	457,677.04	<<< not a single centavo collected
Cebu 2004	6,941,053.82	5,581,873.88	6,152,519.40	
2003	1,309,596.06	1,309,596.06	1,309,596.06	<<< NOT A SINGLE CENTAVO COLLECTED
1996-2002	602,108.55	602,108.55	602,108.55	<<< not a single centavo collected
Bacolod 2004	4,784,424.38	4,636,240.91	5,889,125.74	
2003	543,113.69	543,113.69	543,113.69	<<< NOT A SINGLE CENTAVO COLLECTED
2002	24,429.44	24,429.44	24,429.44	<<< not a single centavo collected
Dipolog 2004	1,501,738.06	1,836,655.21	2,415,801.57	
2003	121,424.11	121,424.11	121,424.11	<<< NOT A SINGLE CENTAVO COLLECTED
2000-2002	339,972.43	339,972.43	339,972.43	<<< not a single centavo collected
Bongao 2004	685,353.60	679,975.83	902,295.27	
2003	55,876.51	55,876.51	55,876.51	<<< NOT A SINGLE CENTAVO COLLECTED
1998-2002	55,935.34	55,935.34	55,935.34	<<< not a single centavo collected
Dmgte 2004	334,214.86	321,253.12	491,430.54	
2003	707.43	707.43	707.43	<<< NOT A SINGLE CENTAVO COLLECTED
1999 & 2002	31,695.20	31,695.20	31,695.20	<<< not a single centavo collected
Payadian 2004	135,313.17	108,943.02	139,626.35	
2003	10,845.11	10,845.11	10,845.11	<<< NOT A SINGLE CENTAVO COLLECTED
1999-2002	49,033.14	49,033.14	49,033.14	<<< not a single centavo collected
Isabela 2004	95,451.39	95,451.39	136,610.94	
2003	220,348.09	220,348.09	220,348.09	<<< NOT A SINGLE CENTAVO COLLECTED
Jolo 2004	12,504.58	24,610.16	81,035.14	
2003	32,551.53	32,551.53	32,551.53	<<< NOT A SINGLE CENTAVO COLLECTED
1998-2002	34,997.45	34,997.45	34,997.45	<<< not a single centavo collected
Siocon 2003	9,392.83	9,392.83	9,392.83	<<< NOT A SINGLE CENTAVO COLLECTED
2000-2002	18,566.66	18,566.66	18,566.66	<<< not a single centavo collected
Siasi 1999	43,567.03	43,567.03	43,567.03	<<< not a single centavo collected
1998	987.20	987.20	987.20	<<< not a single centavo collected
Sandakan 2004	198,451.00	198,451.00	313,711.00	
2003	72,180.00	72,180.00	72,180.00	<<< NOT A SINGLE CENTAVO COLLECTED
1998-2000	71,721.00	71,721.00	71,721.00	<<< not a single centavo collected
Sirawal 2001	579.00	579.00	579.00	<<< not a single centavo collected
TOTAL:	40,302,745.27	35,139,233.48	46,003,483.22	

